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or call (626) 836-1222

THIS MONTH ON THE 4TH THURSDAY - 6:30pm

THURSDAY APRIL 26TH

SPEAKER

Lana Dubovik

Associate Vice President, Market Strategy
The Kor Hotel Group

"Revenue Management Report Training for the Controller"

Casa Del Mar

1910 Ocean Way, Santa Monica, CA



Time: 6:30-7pm Cocktails; 7-8pm Speaker; 8pm Dinner

Cost: Members \$40 & First-time guests; Non-Members \$50

Parking: 8:00

DON'T FORGET TO BRING A RAFFLE PRIZE!

Join HFTP!



June Social Event

Dear HFTP Member,

We are currently working on soliciting sponsorship opportunities for our June Social Event.

As you are probably aware, our June Social Event has been very popular and is usually held in a unique location. For instance, our harbor cruise party has become famous! These events continue our high standards of incredible food and beverages, which are a part of our monthly dinner meetings. This event is also open to members' significant others and friends.

To be able to provide such a unique event to our members at the same price as our regular meetings, we need the support of sponsors to cover certain costs and discounts from non-hotel vendors.

To this end we are asking our members to provide us with suggested vendors or venues with which they work that might be interested in sponsorship opportunities or discounted services. Please see attached sponsorship letter.

Possible Sponsors: Banks Insurance Agencies PMS System Vendors Credit Card Companies Food Distributors **Possible Vendors:** Entertainment Décor or Party Planning Vendors Unique Venues Caterers Wine or Beer Distributors

Membership Form

THE 2007 HFTP MEMBER SPONSOR CHALLENGE

SPONSOR A NEW HFTP MEMBER Share the benefits of HFTP membership with fellow professionals and register to win! Refer a colleague to HFTP and if she/he joins, you may win a free registration to the 2007 HFTP Annual Convention & Tradeshow in Jacksonville, Florida, USA, or one of two \$500 cash prizes! [sponsorsip form](#)



We of course would love more people to volunteer for the June Event Subcommittee. We will need more help to make this an amazing event as the time approaches, so please consider volunteering to help!

If you have any possible leads or would like to volunteer please contact **Mark VanStekelenburg** at 213-680-0900 ext. 219 mark.van.stekelenburg@pkfc.com

or **Marcia Ring** at 626-444-9111 marcia@e-marketingassociates.com

Marc Gerard

HFTP

**Ways & Means Committee
Chair**

[Letter to potential
sponsors](#)

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