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CURRENT MEETING

Thursday March 23rd

Speaker: **Kirk Knudsen** – Knowledge by Design

Labor Productivity

Forecasting and Budgeting through “LABOR E-Z”

at



[9500 Wilshire Boulevard, Beverly Hills CA](#)

Hosted Valet Parking

6-7pm Cocktails

7-8pm Speaker

8pm Dinner

Members \$40 & First-time guests, Non-Members \$50



2006 MEMBER SPONSOR CHALLENGE

We are encouraging HFTP members to participate in the 2006 Member Sponsor Challenge. To make it easier for you to refer members and receive recognition for the referral, we have mailed out an application with each member's name listed as the member sponsor. Each time an application is received with your name listed as the member sponsor, you will be entered to win a \$500 cash prize. The more members you sponsor the higher your chances of winning! Sponsor as many new members as you can between September 1, 2005 and August 31, 2006. The individual who sponsors the most new members for 2006 will be the New Member Sponsor of the Year and will receive special recognition. Winners will be announced at the 2006 HFTP Annual Convention in Vancouver, BC, Canada (you need not be present to win). So, please contact your colleagues and encourage them to join HFTP. If you have any questions regarding the 2006 Member Sponsor Challenge, please contact: Shelley Brand, Director of Membership Shelley.Brand@hftp.org (512) 249-5333 ext 18.

**2006 HFTP Club & Hotel
Controllers Conferences**

<p>March 20 – 21, 2006 Hyatt at Fisherman's Wharf San Francisco, California</p>	<p>June 20 – 21, 2006 Hilton Minneapolis Hotel Minneapolis, Minnesota <i>Co-located with HITEC</i></p>
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FUTURE MEETINGS

Locations to be determined

April

Insurance Captives

Speaker: [Ian Kilpatrick with Crusader Captives](#)

May

Update of California Innkeeper Laws

Speaker: [Jim Abrams](#)

[President of the California Hotel & Lodging Association](#)

June

Identity Theft

“How to make yourself a harder target”

Speaker: [FBI Special Agent George Olivo](#)

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