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- [Home](#)
- [About Us](#)
- [Past Events](#)
- [Future Events](#)
- [Links](#)
- [Contact Us](#)

CURRENT MEETING

Thursday April 20th

Marriott Los Angeles Airport

5855 West Century Boulevard



"Insurance Captives"

Speaker: [Ian Kilpatrick with Crusader Captives](#)

6-7pm Cocktails, 7-8pm Speaker, 8pm Dinner

Members \$40 & First-time guests, Non-Members \$50

Parking: Self-Parking Validations Provided for Attendees

FUTURE MEETINGS

May

Location to be announced

Update of California Innkeeper Laws

Speaker: [Jim Abrams, President](#)

[California Hotel & Lodging Association](#)

June

Beverly Hills Hotel

Identity Theft

"How to make yourself a harder target"

Speaker: [FBI Special Agent George Olivo](#)

2006 HFTP Club & Hotel Controllers Conferences

March 20 - 21, 2006 Hyatt at Fisherman's Wharf San Francisco, California	June 20 - 21, 2006 Hilton Minneapolis Hotel Minneapolis, Minnesota <i>Co-located with HITEC</i>
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REGISTER NOW!



Ian Kilpatrick



Ian Kilpatrick, 55, is a British citizen with permanent residence status in the Cayman Islands and has 30 years of experience in the international insurance and finance business. Since 1993, Mr. Kilpatrick has been the owner and President of the Crusader International Group of Companies ("Crusader Group") located at Phase III, Elizabethan Square, 80 Shedden Road, P.O. Box 2185 GT., Grand Cayman, Cayman Islands. The Crusader Group consists of:

- Advantage Life & Annuity Company SPC ("ALAC")
- Crusader International Management (Cayman) Ltd.
- Crusader International Finance Company Ltd.
- Crusader International Investments Ltd.
- Crusader International Factors Ltd.
- Crusader Group Holdings Ltd.

Currently he is also a Director / Shareholder of Global Insurance Company Ltd. which has fully staffed offices located in the Kingdom of Tonga, South Pacific. As well he is a Director / Shareholder of Meeting Street Management Company LLC. a captive management company located in Charleston, South Carolina.

From 1989-1992 Mr. Kilpatrick owned and acted as President of Telecheck Cayman Ltd., which issued and operated the Cayman Islands only local credit card, check guarantee and bad debt collection agency. During this time Mr. Kilpatrick had total responsibility for the company's daily operations and developed and brought to market a second company to fund the company's credit cards, which was one of Grand Caymans first public offerings by a local company.



2006 MEMBER SPONSOR CHALLENGE

We are encouraging HFTP members to participate in the 2006 Member Sponsor Challenge. To make it easier for you to refer members and receive recognition for the referral, we have mailed out an application with each member's name listed as the member sponsor. Each time an application is received with your name listed as the member sponsor, you will be entered to win a \$500 cash prize. The more members you sponsor the higher your chances of winning! Sponsor as many new members as you can between September 1, 2005 and August 31, 2006. The individual who sponsors the most new members for 2006 will be the New Member Sponsor of the Year and will receive special recognition. Winners will be announced at the 2006 HFTP Annual Convention in Vancouver, BC, Canada (you need not be present to win). So, please contact your colleagues and encourage them to join HFTP. If you have any questions regarding the 2006 Member Sponsor Challenge, please contact: Shelley Brand, Director of Membership Shelley.Brand@hftp.org (512) 249-5333 ext 18.



From 1979-1984, Mr. Kilpatrick had been the major shareholder of Insurance Management Consultants (Cayman) Ltd. ("Insurance Management"), a company that designed and implemented insurance and reinsurance programs for twenty-seven captives from the United States, the United Kingdom and other European countries. After Johnson & Higgins purchased Insurance Management in 1984, Mr. Kilpatrick remained with the company until 1989 as its Managing Director and built it into the largest captive management company in the Cayman Islands.

Mr. Kilpatrick remains very active in the promotion of the Crusader Group of Companies along with the other companies he is affiliated with and spends a lot of his time traveling around the world marketing and promoting the products and services offered.

