

FEBRUARY 17, 2005

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President's Message

Last month's meeting at L'Ermitage Beverly Hills was a great success! Many thanks to Nebi Saunders, Controller of L'Ermitage for hosting our group. We learned a lot about cutting costs from our speaker from "down under" Stanley Zets. Stanley the President and CEO of ERA, Expense Reduction Analysts spoke on the topic of cost reduction strategies.

Larry Layman, the Director of Finance and Accounting from the KOR group joined us at the meeting. Missing was Marc Gerard who has taken up a position with the KOR group in Chicago. Congratulations, Mark you will have to come back for our Cruise this summer. Also present were Colin Fahrig of Paymentech, Marylou Garcia of ERA, Michael Gooch and Dennis Pacheco from the Los Angeles Country Club, Phil LeJune of Windsor Capital Group, and Bruce Reichenbacher from the Wilshire Grand Hotel.

This month our meeting will be held at the Westin LAX. The meeting will be hosted by, the Controller of the Westin, Jerry Peck. Jerry is also known to us as the President of the Orange County Chapter of the HFTP. Our Speaker will be Jan Schnabel Sr. Vice President and National Hospitality Practice Leader of Marsh Hospitality Practice. Ms Schnabel will speak on California Workers Compensation Reform – How to take full advantage of medical providers' networks. You might invite your HR Director as this meeting should interest them!

It's time once again for our recruitment campaign. I would like to take this opportunity to remind the members whose membership expired in December to renew their memberships this month.

This year the membership campaign will include **THE 2005 HFTP MEMBERSHIP CHALLENGE**. Special recognition and incentives will be provided to the chapters that recruit the most new members. The number of new memberships to each chapter will be tracked on the National Website with chapters of like size competing for recognition.

Members who promote a colleague joining HFTP by August 31 will have a chance to win a free registration and trip to the National Convention in Myrtle Beach, South Carolina. Also, each sponsorship will be entered in a drawing for two \$500 prizes that will be awarded at the Convention. For more information on this go to <http://www.hftp.org/content.cfm?pgid=2289>

As an added bonus HFTP International will pay the chapter dues for new members joining our chapter this month and next. For more information on this go to <http://www.hftp.org/join>

Members this is a great opportunity to share the benefits of HFTP with a colleague and perhaps win a trip to the National Convention or \$500 in cash. Remember new members will only pay the National dues of \$225.

So join us next Thursday, February 17, at the Westin LAX and bring along a new member for cocktails dinner, and lots of learning and networking! You may win a trip to the Convention in Myrtle Beach or \$500 in cash!

Ed Anonas
President
HFTP Los Angeles Chapter

February 17, Meeting:

"California Workers' Compensation Reform" **"How to take full advantage of medical providers' networks"**

Our speaker this month is Ms. Janice Schnabel. Jan joined Marsh USA Inc. in May of 2000 as Vice President, Client Executive for the Portland office and was promoted a year later to her current role as Sr. Vice President and National Hospitality Practice Leader. In addition to building and enhancing Marsh's Hospitality Practice, Jan's responsibilities include client development and service, and hospitality training and instruction.

Thursday, February 17, 2005 Meeting:

THE WESTIN LOS ANGELES AIRPORT

5400 West Century Boulevard
Los Angeles, California 90045
Phone (310) 216-5858

Schedule:

Doors open at 6 pm
Cocktails from 6:00 pm – 7:00 pm
Speaker at 7:15 pm
Dinner at 8:00 pm

Parking: ?????

Cost:

Meeting price is \$38 per person for members and first-time guests.
All others, \$50 per person
Please bring a check made payable to "HFTP." Or bring your credit card!
(“No-shows” will be billed)

RSVP:

Please RSVP via email at:

rsvp@hftp-la.org

By Tuesday, February 15, 2005

Or call (626) 836-1222

Future Meetings

**Mark your calendars for the following meetings in spring 2005.
Speakers, locations, and topics to be announced.**

March 24

April 21

May 19th

Summer Social to be announced

Membership Information

It's easy to become a member of HFTP! Go to the National HFTP Web site at www.hftp.org and click "Join HFTP" to access an online, interactive application to join.

Board of Directors**President**

[Ed Anonas](#)

Director of Finance and Operations

Hotel Bel Air

(310) 909-1621

e-mail: eanonas@hotelbelair.com

**First Vice-
President**

Jim Geary

Chief Financial Officer

Sierra Land Group

(818) 247-3681

e-mail: jgeary@sierraland.com

**2nd Vice-
President**

Angelina Parks
Controller
Hyatt Valencia
(661) 799-1234
e-mail: aparks@valenpo.hyatt.com

Treasurer

Toni Bau
Controller
Avalon Hotel
(310) 407-7770
e-mail: toni.bau@thekorgroup.com

Secretary

Allaxia Davison
Assistant Controller
Sheraton Delfina
(310) 309-8066
e-mail: Allaxia.Davison@thekorgroup.com

Club Director

[Dennis Pacheco](#)
Controller
Los Angeles Country Club
(310) 860-3204
e-mail: pacheco@thelacc.org

**Membership /
Recruitment**

Chris Thullen
Controller
Sheraton Four Points (Sheraton Delfina)
(310) 309-8066
e-mail: Christopher.thullen@thekorgroup.com

Connie Santos-Tejeira
Assistant Controller
The Downtown Standard
(213) 566-1118
e-mail: littleconnie@msn.com

Wilfred Weragoda
Controller
Le Parc Hotel
(310) 598-1106

e-mail: wweragoda@outrigger.net

Education

[Don St. Hilaire](#)

Associate Professor

Cal Poly Pomona

(909) 869-4534

e-mail: dsthilaire@csupomona.edu

**Communications
/ Past President**

[Eden Slegr](#)

President

Global Hospitality, Inc.

(626) 836-1222

e-mail: eden@globalhospitality.com

**Ways & Means
Committee / Past
President**

Marc Gerard

(310) 940-7909

e-mail: gerardmarc@aol.com

**Raffles
Coordinator**

Kathy Adams

Senior Sales Representative

Micros Systems

(714) 889-2040

e-mail: kadams@Micros.com

Past President

[Bruce Reichenbacher](#)

Director of Finance

Wilshire Grand Hotel

(213) 612-3902

e-mail: bruce@wilshiregrand.com

**Technology
Chair**

Barry Poltorak

Fidelio Consulting LLC

(310) 274 7870

Barry@Fidelioconsulting.com

HFTP Los Angeles currently has a membership of 100+ hospitality professionals. The Chapter holds meetings once a month, generally on the evening of the third Thursday of the month. Our meetings are held at various hotels and clubs throughout the L.A. area. Meetings generally begin with a cocktail reception that offers attendees an opportunity to network and share industry news and ideas, followed by a speaker that touches on an industry or educational topic, and a three-course dinner.

The Chapter also raises money for a student scholarship fund, hosts social gatherings, contributes to local and national charities, and sponsors a half-day seminar for its members. The Chapter newsletter is published once a month (September—June) to keep members informed of Chapter events, share member news, and pass along valuable information and articles.

Want to write an article? Do you want to host or speak at a meeting in the future? Call (626) 836-1222, Fax (626) 836-1223 or drop us a line at rsvp@hftp-la.org.

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