

**NEXT MEETING:**

DECEMBER 14, 2000

CAFE TU TU TANGO

[www.hftp-la.org](http://www.hftp-la.org)



# LOS ANGELES

Hospitality Financial and Technology Professionals  
DECEMBER 2000 ISSUE

## PRESIDENT'S MESSAGE

Season's Greetings! We had a great meeting at the Miramar Fairmont in November. The topic of e-procurement was very interesting and useful. I hope all your properties can use a service like the one being offered by PurchasePro.com. Thank you again to Randy Fortier for graciously hosting the meeting and for giving the members a tour of the hotel and one of the renovated rooms.

I want to take this opportunity to update our members on the recent annual HFTP convention, which I attended in Toronto. Our organization has made great strides in gaining national recognition. In fact, HITEC convention is becoming a must for many hospitality professionals. We have been asked to sit on the boards of some of the better-known international hotel associations, such as AHMA. Frank Wolfe, our executive VP, has done a great job of putting HFTP on the map and building our credibility as the association for finance and technology professionals in the hospitality industry.

At the leadership meeting of chapter presidents, one of the most pressing issues discussed was membership recruitment and maintenance. We are in the top 5 in the country in membership size but, as you know, Los Angeles still has more hotels, restaurants, and clubs than members. Let's all

do what we can to recruit our colleagues to the LA chapter and to our national organization.

We have always been dedicated to providing interesting workshops, speakers, and meeting locations for our members. Our organization is the place to meet with your colleagues, talk shop, or just mingle. If anyone wants to know more about the HFTP organization, please feel free to call me or talk to me or one of the board members at a meeting.

Our December meeting will be at Café Tu Tu Tango at the Universal CityWalk on the 14th. It will be a joint holiday celebration with HSMAI, our sales and marketing counterpart. As we have done in years past, we will be collecting toys for our "Toys for Tots" foundation. Please bring a toy and get your ticket for our annual Christmas raffle!! I'm looking forward to seeing you all there.

*James Le*

*Los Angeles Chapter President*

## UPCOMING MEETINGS:

**JANUARY 18**

THE PENINSULA, BEVERLY HILLS

**FEBRUARY 15**

TO BE ANNOUNCED

**MARCH 22**

SPEAKER TO BE ANNOUNCED

## CAFE TU TU TANGO AT UNIVERSAL STUDIOS CITYWALK

Thursday, December 14  
6:00-8:00 PM

## Holiday Party in conjunction with Hospitality Sales & Marketing Association International

The price for this meeting is  
**\$35.00 per person** for members and first-time guests.  
All others, \$45.00 per person.

Please make checks payable to "HFTP"  
("No Shows" will be billed)

RSVP online at  
[www.hftp-la.org](http://www.hftp-la.org)  
by Friday, Dec. 8  
Or call (626) 836-1222.



## HFTP BOARD MEMBERS

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## YOU STILL HAVE A CHANCE TO WIN A PALM PILOT!!!

RSVP online at:  
[www.hftp-la.org](http://www.hftp-la.org)  
Win a Palm Pilot!



## HOW TO WIN! Instructions

*(every contest has rules!)*

**This is the start of the new online RSVP system for our monthly dinner meetings!**  
Please go to our local chapter Web site ([hftp-la.org](http://hftp-la.org)) and RSVP (either Yes or No) and answer just a few quick questions in our survey / questionnaire. (If everyone attending in your property RSVP's separately, they each will be entered in our drawing) You still have one chance to win **if you RSVP ONLINE** for this December 14 Party!

The drawing for the prize winner will be announced at our Holiday Party at Cafe Tu Tu Tango, Universal Studios, December 14th. Winner must be in attendance to win!

