



International Association of Hospitality Accountants - Los Angeles
September 1995

PRESIDENT'S COLUMN

Welcome to the 1995-96 year. The board members and I have been hard at work over the summer to bring you an exciting year. One of our main goals is to invite new members to meet us and join IAHA and to encourage current members to become more involved. You have all joined IAHA for a reason; now is the time to let it work for you. We want to know what you would like to see us include in the coming year. Let me hear from you!

IAHA is an organization for you and gives you the opportunity to meet your peers, share resources, information, solutions to challenges, socialize and much more. I would like to see the IAHA Los Angeles Chapter grow and become even more valuable to us.

In a future newsletter we will enclose a questionnaire. We are developing a Los Angeles Chapter database for our members. We are starting with information systems, everything from property management systems to the credit card processing companies. We will sort this by type of systems and distribute it to you. This will enable us to contact each other for assistance instead of only being able to rely solely on vendor support. In addition to this, you can also look forward to IAHA On-Line in the future!

Another item you will find in our new and improved newsletter is the "On the Move" column which is a good place to check out where your peers have moved and follow their progress (as well as your own.) We are also reinstating the LA Chapter Scholarship. The scholarship will go to a junior at one of the local hospitality colleges to assist in funding a student's senior year. You will see details in future editions.

Some of our upcoming events include our September meeting with Thomas Kiblen who will speak on "Improving Your Public Speaking." In October, our meeting will be at the Sheraton Grande and will feature an open invitation to new members and interested professionals to meet us. In November, our meeting will be held at the Beverly Hills Hotel and will feature a panel discussion, "You and Your Career." Last, but not least, before the New Year, we have tentatively planned for mid-December an IAHA Christmas party.

I hope what I have described gets you interested. The Board is looking for more ideas from you. We'd like to

1st DINNER MEETING

Thursday, September 21st
Los Angeles Airport Hilton

5711 Century Boulevard

Reception - 6:30PM & Dinner - 7PM

"IMPROVING YOUR PUBLIC SPEAKING"

Our speaker will be **Thomas J. Kiblen** who is the President of Thomas J. Kiblen & Associates, Inc., the licensed sponsor of **Dale Carnegie Training** in the southern half of Los Angeles County. He has a B.S. in Business and an M.B.A. Tom has been in the Dale Carnegie business for ten years, and is a certified instructor in all of the Dale Carnegie Courses. **His presentation will focus on the importance of clear, concise communications. Additionally, Tom will provide examples and tips on how to make interesting, effective presentations.**

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Plan to attend the 1st meeting of the year - we would like to see you all there !!

Members and first-time guests \$35.00 -
Non-members \$45.00. (Make checks to:
"IAHA") Call Quynh Tran (310) 205-
7859 for reservations or better yet **just fax the enclosed reservation form!**
Please RSVP by Tues., Sept. 19th 5 PM!

know what types of events, speakers, functions, picnics, restaurants, etc., that would make you come to more meetings and participate more often. Please call, fax a note, or just add your comments on the enclosed fax reservation sheet.

Again, welcome to the 1995-96 season. I look forward to seeing all of you soon!

Jerome B. Alper, President

Plan to attend IAHA Annual Convention San Francisco - October 25 - 28

We hope all of you will plan to attend the 42nd Annual Convention this fall which will be held in San Francisco, October 25-28, at the Hotel Nikko - San Francisco.

The Convention will feature 21 educational opportunities, with five general sessions and 16 concurrent sessions. Please see schedule below.

Last fall several members from our chapter attended the convention in San Antonio, Texas, and if you ask any of them they will agree that the trip was well worth the time! Since this year the convention is in San Francisco we should have a much stronger representation from our chapter. We plan to have a Los Angeles Chapter Dinner on Friday, October 27th at a great San Francisco restaurant!

To reserve your hotel accommodations for the convention, contact the Hotel Nikko at (415) 394-1111. The rate for a single/double room is \$125.00 per night and \$30 for additional adults. Watch the mail if you are a member for the Annual Convention brochure with specific information as to seminar dates, times and other valuable information You should have received this in the mail by now.

If you have any questions please see any of the board members at the next meeting or call one of them anytime.

REMEMBER: IT'S YOUR CAREER - YOUR FUTURE! SO PLAN TO ATTEND!

PRELIMINARY SCHEDULE OF EVENTS

TUESDAY, OCTOBER 24

8:30 a.m. - 5:00 p.m. CHAE/CHTP Exams

WEDNESDAY, OCTOBER 25

Noon - 7:30 p.m. Registration Open
5:45 - 6:30 p.m. First Time Attendee Orientation

6:30 - 8:30 p.m. "Welcome to San Francisco" Reception & Exhibits

THURSDAY, OCTOBER 26

7:30 a.m. - 5:00 p.m. Registration Open
8:00 a.m. Guest Breakfast
8:30 - 9:45 a.m. Beyond Silicon Snake Oil
10:00 - 11:15 a.m. Concurrent Sessions
Evolution of the Club Controller
Casino Mathematics
Hiring the Right Person
Cash Flow/Cash Management
11:30 a.m. - 1:30 p.m. Annual Membership Meeting/Luncheon

1:30 - 2:45 p.m. Concurrent Sessions
Club Controllers Town Meeting
Inventory Control Analysis
The NEW Uniform System of Accounts
Cash & Capital Budgeting

3:00 - 4:30 p.m. Disaster Recovery—How to Protect Your Business

4:45 - 5:30 p.m. New Member/Sponsor Reception (invitation only)

6:00 p.m. An Evening in San Francisco

FRIDAY, OCTOBER 27

8:00 a.m. - 4:30 p.m.
8:30 - 9:45 a.m.
10:00 - 11:15 a.m.

11:30 a.m. - 1:00 p.m.
1:15 - 2:30 p.m.

2:45 - 4:15 p.m.

Evening

SATURDAY, OCTOBER 28

8:00 a.m. - 12:45 p.m.
8:30 - 10:00 a.m.
10:15 - 11:30 a.m.

7:00 p.m. - 1:00 a.m.

SUNDAY, OCTOBER 29

8:30 a.m. - 5:00 p.m.

Registration Open
General Session (TBA)
Concurrent Sessions
Defalcations in Clubs
Gaming Law
Using Graphics in Your Financial Presentations
Managing Employees through Technology
Annual Awards Luncheon
Concurrent Sessions
Alternative Ways to Add Dollars to the Bottom Line
A Toast to the Napa Valley
Hotel Controllers Town Meeting
Increasing Productivity through Technology
Human Resource Challenges for the Hospitality Industry
On your own

Registration Open
Cost Control Activism
Developing Strength
Negotiation Skills
President's Evening

CHAE/CHTP Exams

ON THE MOVE

It seems that as soon as **Ken Cook** gave the presidential reins over to Jerome Alper, Ken was promoted and transferred to San Francisco! (See what happens when you get involved with IAHA!?) He will take over the Park Hyatt. Ken hopes we will not forget him and that you will call or certainly say hello during the Convention in San Francisco. **Mario Begin** (former president of our chapter) is currently on special assignment at the El Conquistador Hotel and Casino in Puerto Rico. Congratulations and welcome to **Robert Schubert** who is the new controller at the Sunset Marquis. He has transferred his membership from the San Diego Chapter. Welcome also to the new team at the Wyndham LAX - **Touraj Nejad**, Controller, and **Jana Reitmeier**, Assistant. Touraj was transferred from Arizona and Jana comes from the Seattle area. **Carol Martin** (still at the Regent) tells me she will definitely attend the October Meeting! **Khanh Lee**, controller of the Jonathan Club, has re-joined IAHA - welcome back!

I am sure this is only a partial list - so just give us a call and let us know about your promotions, relocations and news!

NEW MEMBERS WANTED !!

If you know anyone who is interested in joining IAHA or getting a copy of our newsletter, please contact any board member or feel free to contact me. Also, if you have moved, your address is incorrect, or any information is missing from your label on this mailing, please contact me at your earliest convenience.

Eden Slegr

SAVE BIG \$\$\$!

Pre-pay all nine dinners / functions for the coming year and save. To take advantage make out a check to "IAHA" for \$285.00, a 10% savings from the "newsstand price" of \$315.00. Take advantage, of this offer by the October 12th meeting.

BOARD MEMBERS

Jerome Alper - President
Sheraton Cerritos Hotel
(310) 403-2010

Ken Cook - Past President
Park Hyatt, San Francisco
(415) 392-1234

Mary Nowak - Vice-President
Raleigh Enterprises
(310) 312-3600

Quynh Tran - Secretary/Programs
Hilton Hotels Corporation
(310) 205-7859

Sharon Collins - Co-Treasurer
Arthur Andersen
(213) 614-1595

Marian Evans - Co-Treasurer
Arthur Andersen
(213) 614-8396

Eden Slegr - Newsletter
Hospitality Network International
(818) 836-1222
Fax: (818) 836-1223

Janet Welsh - Director at Large
Sherwood Country Club
(805) 496-3036

Beverly May - Membership
National City Processing
(310) 699-2703

Debbie Abtin - Education
Sheraton Gateway Los Angeles Airport Hotel
(310) 642-4841

Any member interested in attending the Board Meeting is welcome. Meetings usually start at 5:00 PM on the same day as our dinner meetings. If you have any ideas and/or would like to help with your time in making our organization even better, please call Jerome Alper, President.

IAHA - Los Angeles Chapter
Eden Siegr
Partner
Hospitality Network International - Global
3579 E. Foothill Boulevard, #229
Pasadena, CA 91107



IAHA - LA DATES TO REMEMBER

September 21 - 6:30 PM - 1st Meeting of the year - LAX HILTON
Reserve your seat TODAY!

October 12 - New member & networking reception
Sheraton Grande - Downtown

October 24 - CHAE / CHTP Exams Hotel Nikko, San Francisco

October 25 - 28 IAHA Annual Convention in San Francisco

November 12 - CHAE / CHTP Exams - New York City

**November 16 - Dinner Meeting, "You and Your Career" - panel
and discussion - Beverly Hills Hotel**

December 14 - Christmas function to be announced